

NEW CITY, FUN NEW LOCATION!

Top 5
REASONS
TO JOIN US!

- 1** Learn new ways to grow and improve your business
- 2** Sharpen your skills and train new employees in our hands-on training
- 3** Earn up to 9.5 CEUs towards NFI or CSIA re-certification
- 4** View products offered by our exhibiting sponsors
- 5** Exchange ideas with peers and connect with friends

Meeting details including session descriptions available at www.midwesthpba.org/annual-meeting

TUESDAY, AUGUST 8, 2023
 10:00 AM - 6:00 PM
 Travis Industries' Gas Hands-On Training
 Building on last year's H.O.T. Academy's success, MHPBA is bringing back hands-on training. Prepare your staff for the upcoming season and eliminate costly service callbacks by equipping your installers and practice personnel with the knowledge and practice needed to assure fast, efficient, and accurate diagnosis. *Space for this course is limited, so register early to save your seat.*



H.O.T. ACADEMY

TUESDAY, AUGUST 8, 2023

TECHNICAL TRACK
 10:00 AM - 6:00 PM
 H.O.T. Academy Gas Hands-On Training
Scott Abele, Travis Industries

BUSINESS TRACK
 2:00 PM - 5:15 PM
 Everything You Know You Should be Doing as a Sales Leader, but Don't Want to Do
Tim Rethlake, Traction Coaching

5:30 PM - 6:15 PM
 Issues That Impact Your Business
MWHPBA Government Affairs Committee

BARBECUE COOKOUT
 6:30 PM - 9:30 PM
Hosted by Maschino's

WEDNESDAY, AUGUST 9, 2023

TECHNICAL TRACK
 8:00 AM - 4:00 PM
 NFI Certification Gas & Core Knowledge Review Courses
Rick Vlahos, HPB Education Foundation

BUSINESS TRACK
 8:00 AM - 8:45 AM
 MHPBA & HPBA Update
 Breakfast Session
Jake Hunter, MWHPBA President

8:45 AM - 9:45 AM
 Dealer Roundtable Discussions

10:00 AM - 12:15 AM
 Professionalism, Ethics & Profit
Dan Cevilkewich, Willy's Chimney Service





Host Hotel

Angler's Lodge Springfield
621 W. Sunshine
Springfield, MO 65807

To make reservations:
(Room Rate: \$119 a night plus tax)

PHONE: Call the Angler's Lodge at (844) 802-4371 and give them group # WRCCBKG364.

ONLINE: Link and booking details available at midwestpba.org/annual-meeting

Cut off date for hotel reservations is **FRIDAY, JULY 14.**

Registration Fees

MEETING FEES include all business education sessions and/or the gas hands-on training, Barbecue Cookout, and Wednesday's breakfast update. This fee does not include the hotel room or NFI Certification.

NFI FEES include NFI core knowledge and gas manuals and exams, online and in-person review courses, and lunch on Wednesday. All NFI exams are only available online and can be taken at the time of your choice. If you are currently certified, please call the office at (314) 256-9926 for additional discounts.

Refunds will not be given out after August 1.



MWHPBA ANNUAL MEETING & PRODUCT SHOWCASE

August 8-9, 2023 • Springfield, MO

WHITE RIVER CONFERENCE CENTER

Company _____
Address _____
City _____ State _____ Zip _____
E-Mail _____ Phone _____

Attendees (please check all that apply for each person)

1. _____ Hands-On Business BBQ NFI Breakfast
2. _____ Hands-On Business BBQ NFI Breakfast
3. _____ Hands-On Business BBQ NFI Breakfast
4. _____ Hands-On Business BBQ NFI Breakfast

Registration Fees	Fee	# Attending	(x) Amount	Total
Meeting Registration - Member Rate <i>For hands-on and/or business education sessions</i>	\$99	_____	_____	\$ _____
Meeting Registration - Non-Member Rate	\$250	_____	_____	\$ _____
NFI Core & Gas Review Courses & Exams - Member Rate	\$539	_____	_____	\$ _____
			GRAND TOTAL	\$ _____

Payment Options

Visa MasterCard Discover AmEx Check (Payable to MWHPBA)

Credit Card # _____

Name (as it appears on card) _____ Amount \$ _____

Signature _____ Zip Code _____ Exp. Date ____ / ____ CSC Code _____

PLEASE RETURN THIS FORM TO:

Mail: MWHPBA Conference Headquarters, 6209 Mid Rivers Mall Drive, #195, St. Charles, MO 63304

Online: www.midwestpba.org/annual-meeting Email: egeil@midwestpba.org Phone: (314) 256-9926

THANK YOU ANNUAL MEETING SPONSORS



Complete event details and online registration available at www.midwestpba.org